# 2019 Australian Biosecurity Symposium

A forum for the biosecurity collective

Sponsorship & Exhibition Prospectus
12-13 June 2019 • Gold Coast, Queensland













### **Contents**

WELCOME	,
ALL OF AUSTRALIA'S BIOSECURITY PROFESSIONALS IN THE ONE PLACE	4
LOCATION & VENUE	ļ
PROGRAM OUTLINE	
AUSTRALIAN BIOSECURITY SYMPOSIUM SPONSORSHIP PACKAGES	
PLATINUM SPONSOR	
GOLD SPONSOR	8
SILVER SPONSOR	(
DDONZE CDONCOD	

SPONSORSHIP AND EXHIBITION TERMS & CONDITIONS	9
SPONSORSHIP AND EXHIBITION BOOKING FORM	8
EXHIBITION TABLE 1	7
SESSION SPONSOR	6
SPEAKER SUPPORTER SPONSOR 1	5
COFFEE CART SPONSOR	4
SATCHEL SPONSOR	3
WELCOME RECEPTION SPONSOR 1	2
DELEGATE SUPPORTER SPONSOR 1	1

#### **Contact us**





@AHA\_au

@ @AnimalHealthAus

Animal Health Australia

www.animalhealthaustralia.com.au



**f** @InvasiveSpeciesCouncil

@ISCAustralia

www.invasives.org.au







CENTRE FOR INVASIVE SPECIES SOLUTIONS

**f** @CentreInvasiveSpecies

in Centre for Invasive Species Solutions

www.invasives.com.au

#### For enquiries:

E: symposium@animalhealthaustralia.com.au

W: www.biosym.com.au

T: 02 6232 5522



#### Welcome

Animal Health Australia (AHA), Invasive Species Council (ISC) and the Centre for Invasive Species Solutions (CISS) are proud to present the inaugural Australian Biosecurity Symposium, held at the Crowne Plaza, Surfers Paradise on the Gold Coast, 12-13 June 2019.

The Symposium theme is preventative biosecurity practices and will focus on research and innovation, outside-of-the-box thinking and the exchange of knowledge and ideas across the biosecurity collective - agriculture (animals and plants), weeds, pest animals, wildlife, aquatics and the environment.

Australia's biosecurity system faces unprecedented pressure. To address this pressure, strong leadership

and innovation is essential. Our Symposium provides the ideal platform to explore how to transform Australia's biosecurity systems to better protect our economy, environment and way of life.

The Symposium will offer the opportunity to influence the direction of Australia's future biosecurity system, network, develop new concepts, share and test ideas, build new partnerships and engage in challenging discussions that stimulate debate and energy.

Don't miss out on the opportunity to engage with key decision makers, innovators, influencers and researchers in the Australian biosecurity sphere.

On behalf of AHA, ISC and CISS we look forward to seeing you at the *Australian Biosecurity Symposium*.

#### **About us**



Kathleen Plowman, AHA CEO

Animal Health Australia
is a not-for-profit public
company that facilitates
innovative partnerships
between governments, major
livestock industries and other
stakeholders to protect animal
health and the sustainability of
Australia's livestock industry.



Andrew Cox, ISC CEO

Invasive Species Council
was formed in 2002 to keep
the Australian environment
safe from weeds, feral
animals and other harmful
invaders and focuses on
prevention and early action.



Andreas Glanznig, CISS CEO

Centre for Invasive Species
Solutions is a national
collaborative research,
development and extension
organisation, formed to
tackle the ongoing threat
from invasive species.







# All of Australia's biosecurity professionals in the one place

Bringing together up to 250 delegates from across seven of Australia's key agricultural government and community sectors – including some of the most innovative minds and influential players.

We invite you to be a part of this inaugural Symposium – the first of its kind in Australia – that provides you with the opportunity to connect with, and promote your company, organisation or products to this incredibly diverse audience.

When you participate as a sponsor or exhibitor you will be provided with multiple opportunities to network with key stakeholders related to your industry or organisation and to showcase your products and services.

We offer a selection of sponsorship, exhibition and promotional opportunities at various levels and can work with you to create a package that fits your needs and budget.

# WHAT WE CAN PROVIDE FOR YOU

- Brand exposure
- Engagement
- Collaboration
- Networking
- Marketing opportunities
- Showcase of services/products

#### **AUDIENCE**

- The biosecurity collective
- · State farming organisations
- Research Development Corporations
- University students
- Agribusiness
- Biosecurity professionals
- Scientific researchers
- Natural resource management groups
- Veterinary professionals
- Indigenous land managers
- Supply chain stakeholders
- Risk and insurance experts
- Producers
- Importers and exporters

#### Our promise to you

From the time you lock in your sponsorship or exhibition package right up until after the Symposium wraps up we're committed to looking after you!

### Location and venue

#### **DESTINATION GOLD COAST**

# A sun-kissed city by the sea, Australia's Gold Coast is a place defined by an unmistakable energy.

Each year, over 13 million visitors flock to the city, eager to soak up the sun, feel the sand between their toes and take part in the near-limitless range of attractions and experiences.

With 57 kilometres of sand and surf, 100,000 hectares of World Heritage listed rainforests, award winning dining, active pursuits and an ever evolving calendar, along with more than 300 days of sunshine, the Gold Coast is the perfect destination to add a few extra days pre or post conference

# CROWNE PLAZA SURFERS PARADISE

Towering over one of Australia's favourite stretches of coastline, Crowne Plaza Surfers Paradise is perfectly nestled between the Surfers Paradise entertainment strip and Broadbeach's premium local shopping and dining scene.

Crowne Plaza Surfers Paradise offers a wealth of recreational and business facilities - with five restaurants including two bars, 24 hour in-room dining, 14 meeting rooms, fitness centre, two swimming pools and a tennis court.

Only 25 minutes away from the Gold Coast Airport, an hour from Brisbane and situated between Surfers Paradise and Broadbeach, Crowne Plaza Surfers Paradise is the perfect mix of business and pleasure.

#### **Crowne Plaza**

- A: 2807 Gold Coast Highway Surfers Paradise, Queensland 4217
- E: res.surfersparadise@ihg.com
- W: www.crowneplazasurfersparadise.com.au
- T: 07 5592 9900



# **Program outline**

The Australian Biosecurity Symposium will present challenging papers and panel discussions that stimulate debate and energy across a mixture of keynote, plenary and breakout presentations, an abundance of networking opportunities and engaging discussion-based sessions surrounding the biosecurity conversation in Australia.

All poster exhibits and daily refreshment breaks will be taken in the exhibitor area making this the central meeting point for the Symposium, allowing you to have direct contact with delegates over the two full conference days.

Take advantage of the chance to network at the Welcome Reception, Symposium dinner and social walk.

A draft schedule is available below and more detailed information will become available closer to the event at www.biosym.com.au.

Proceedings						
Tues 11 June 2019						
Afternoon	Exhibitor bump-in Registrations open	Evening	Welcome Reception			
Wed 12 June						
Morning	Social walk Symposium opens Exhibition opens Morning tea	Afternoon Evening	Lunch Symposium continues Afternoon tea Symposium dinner			
Thurs 13 June						
Morning	Social walk Symposium continues Exhibition continues Morning tea	Afternoon	Lunch Symposium continues Afternoon tea Exhibition closes			
		Evening	Symposium closes			

#### **PLATINUM SPONSOR**

\$20,000.00 (exc. GST)

As the **Platinum Symposium Sponsor** you will receive:

#### One available

#### Marketing and promotion

- Acknowledgement as the Platinum Sponsor on all Symposium marketing, pre-and during Symposium.
- Entitlement to use the phrase 'Platinum Sponsor of the 2019 Australian Biosecurity Symposium'.
- 1 x full page colour advertisement in the Symposium handbook.
- Website package including placement of your logo on the symposium website homepage.
- 1 x A4 satchel insert (supplied by Sponsor).
- Symposium logo for use on your promotional material.

- Verbal acknowledgment during the Symposium, at the Welcome Reception and the Symposium dinner.
- Inclusion of your company logo on Symposium signage.
- Chair drop of company material during Sponsored session.
- Company description listed in Symposium handbook (150 words).
- Association with two Symposium events of your choice e.g. the Symposium dinner or a keynote session.
- Speaking opportunity at the Symposium dinner five minutes.

#### Registration and social functions

• 6 x full delegate registrations (includes attendance at all sessions, access to exhibition, morning and afternoon tea and lunch breaks, Welcome Reception and Symposium dinner.

- Choice of space for your exhibition booth.
- Single exhibition space inclusive of one clothed trestle table and two chairs.
- Limited additional sponsor/exhibitor registration available at a special rate upon request.



#### **GOLD SPONSOR**

\$15,000.00 (exc. GST)

As the **Gold Symposium Sponsor** you will receive:

#### Two available

#### Marketing and promotion

- Acknowledgement as a Gold Sponsor on all Symposium marketing, pre-and during Symposium.
- Entitlement to use the phrase 'Gold Sponsor of the 2019 Australian Biosecurity Symposium'.
- 1 x full page colour advertisement in the Symposium handbook.
- Website package including placement of your logo on the Symposium website homepage.
- 1 x A4 satchel insert (supplied by Sponsor)

- Symposium logo for use on your promotional material.
- Verbal acknowledgment during the Symposium.
- Inclusion of your company logo on Symposium signage.
- Company description listed in Symposium handbook (100 words).
- Association with one Symposium event of your choice (after Platinum Sponsor).

#### Registration and social functions

• 4 x full delegate registrations (includes attendance at all sessions, access to exhibition, morning and afternoon tea and lunch breaks, Welcome Reception and Symposium dinner.

- Choice of floor space after Platinum Sponsor.
- Single exhibition space inclusive of one clothed trestle table and two chairs.
- Limited additional sponsor/exhibitor registrations available at a special rate on request.

#### SILVER SPONSOR

\$10,000.00 (exc. GST)

As the **Silver Symposium Sponsor** you will receive:

#### Three available

#### Marketing and promotion

- Acknowledgement as a Silver Sponsor on all Symposium marketing, pre-and during Symposium.
- Entitlement to use the phrase 'Silver Sponsor of the 2019 Australian Biosecurity Symposium'.
- 1 x half page colour advertisement in the Symposium handbook.
- Website package including placement of your logo on the Symposium website homepage.
- 1 x A4 satchel insert (supplied by Sponsor).

- Verbal acknowledgement during Symposium.
- Inclusion of your company logo on Symposium signage.
- Company description listed in Symposium handbook (50 words).
- Association with one Symposium event of your choice (after Platinum and Gold Sponsor).

#### Registration and social functions

• 3 x full delegate registrations (includes attendance at all sessions, access to exhibition, morning and afternoon tea and lunch breaks, Welcome Reception and Symposium dinner.

- Preferential trade table allocation (after Platinum and Gold Sponsor).
- Single exhibition space inclusive of one clothed trestle table and two chairs.
- Limited additional sponsor/exhibitor registrations available at a special rate on request.



#### **BRONZE SPONSOR**

\$5,000.00 (exc. GST)

As the **Bronze Symposium Sponsor** you will receive:

#### Three available

#### Marketing and promotion

- Acknowledgement as a Bronze Sponsor on all Symposium marketing, pre-and during Symposium.
- Entitlement to use the phrase 'Bronze Sponsor of the 2019 Australian Biosecurity Symposium'.
- 1 x quarter page colour advertisement in the Symposium handbook.
- Website package including placement of your logo on the Symposium website homepage.
- 1 x A4 satchel insert (supplied by Sponsor).
- Company description listed in Symposium handbook (50 words).
- Inclusion of your company logo on Symposium signage.

#### Registration and social functions

• 2 x full delegate registrations (includes attendance at all sessions, access to exhibition, morning and afternoon tea and lunch breaks, Welcome Reception and Symposium dinner.

- Single exhibition space inclusive of one clothed trestle table and two chairs.
- Limited additional sponsor/exhibitor registrations available at a special rate on request.

#### **DELEGATE SUPPORTER SPONSOR**

#### \$12,000.00 (exc. GST)

Take up sponsorship of seven delegates – such as students, Indigenous rangers, community leaders or producers - who would find these opportunities hard to come by due to distance and funding and give them the opportunity to network with key influencers in the field.

As a **Delegate Supporter Sponsor** you will receive:

#### Three available

#### Marketing and promotion

- A special acknowledgement at the Symposium dinner.
- Website package including placement of your logo on the Symposium website homepage.
- Logo placement and acknowledgement in Symposium handbook.
- Meet and greet with other sponsored delegates.
- Company description listed in Symposium handbook (50 words).

#### Registration and social functions

- Two full days of registration including two nights' accommodation, flights (up to \$500) and tickets to the Symposium dinner for seven delegates.
- Limited additional registrations available at a special rate on request.

#### **WELCOME RECEPTION SPONSOR**

\$4,000.00 (exc. GST)

A Welcome Reception will be held the night before the Symposium starts.

As the **Welcome Reception Sponsor** you will receive:

#### One available

#### Marketing and promotion

- Acknowledgement as Welcome Reception Sponsor, including on all pre-Symposium marketing.
- Entitlement to use the phrase 'Official Sponsor of the Welcome Reception for the 2019 Australian Biosecurity Symposium'.
- 1 x quarter page advertisement in the Symposium handbook.
- Verbal and visual acknowledgment during Welcome Reception.

- 1 x A4 satchel insert (supplied by Sponsor).
- Website package including placement of your logo on the Symposium website homepage.
- Company description listed in Symposium handbook (50 words).
- Speaking opportunity at beginning of Reception – five minutes

#### Registration and social functions

- 1 x full delegate registrations (includes attendance at all sessions, access to exhibition, morning and afternoon tea and lunch breaks, Welcome Reception and Symposium dinner.
- Limited additional registrations available at a special rate on request.

#### **SATCHEL SPONSOR**

#### \$3,000.00 (exc. GST)

An exclusive opportunity for delegates to receive a satchel with your company logo printed on it. It will hold the Symposium program and other promotional materials. Satchels are a sought-after conference souvenir and will be used long after the Symposium is over.

As the **Satchel Sponsor** you will receive:

#### One available

#### Marketing and promotion

- Sole naming rights to Symposium Satchel.
- Placement of Sponsor's logo on the satchel.
- Acknowledgement as the Satchel Sponsor at the opening of the Symposium.
- 1 x A4 satchel insert (supplied by Sponsor).
- Company logo on Symposium website.



#### **COFFEE CART SPONSOR**

\$3,000.00 (exc. GST)

An exclusive opportunity for your brand to be the official sponsor of the Symposium coffee. Be seen multiple times a day by delegates who use the coffee cart as a central congregation point.

As the **Coffee Cart Sponsor** you will receive:

#### One available

#### Marketing and promotion

- Sole naming rights to the Symposium coffee cart.
- Placement of Sponsor's logo on coffee cart.
- Acknowledgement as the coffee cart at the opening and closing of the Symposium.
- Company logo on Symposium website and included in Symposium handbook.
- Opportunity to supply your own special branded coffee cups.

#### SPEAKER SUPPORTER SPONSOR

\$3,000.00 (exc. GST)

Take up sponsorship of a distinguished international or national plenary speaker at the Symposium.

As a Speaker Supporter Sponsor you will receive:

#### **Limited opportunities**

#### Marketing and promotion

- Acknowledgement at every stage of the conference that the speaker is involved in.
- Website package including placement of your logo on the Symposium website homepage.
- Logo placement and acknowledgement in Symposium handbook.
- Company description listed in Symposium handbook (50 words).
- Opportunity to introduce speaker.

#### Registration and social functions

• Limited additional registrations available at a special rate on request.

#### **SESSION SPONSOR**

\$2,000.00 (exc. GST)

Sponsor a session of your choice (up to 90 minutes in length).

As a **Session Sponsor** you will receive:

#### Four available

#### Marketing and promotion

- Verbal acknowledgment at start and end of your chosen session.
- Sponsored Symposium sessions identified in official Symposium handbook.
- Sponsored Symposium session identified on Symposium website.
- Identification on the event website and signage during the session.

#### Registration and social functions

• Limited additional registrations available at a special rate on request.



#### **EXHIBITION TABLE**

#### \$2,000.00 (exc. GST)

Have the opportunity to connect with, and promote your company or products to this incredibly diverse audience and network with key stakeholders directly related to your industry

A detailed exhibitor manual will be sent to you after confirmation of sponsorship allocations to facilitate logistics of set up and participation.

As an **Exhibitor** you will receive:

#### **Limited opportunities**

#### Marketing and promotion

- All refreshment breaks will be taken in the exhibitor trade area. There will be daily morning teas, lunches and afternoon teas.
- Listing on the Symposium website.
- Listing in the Symposium handbook.

#### Registration and social functions

- 1 x full delegate registrations for a member of your company/organisation to attend (includes attendance at all sessions, access to exhibition, morning and afternoon tea and lunch breaks, Welcome Reception).
- Limited additional registrations available at a special rate on request.

#### **Exhibition**

• Single exhibition space inclusive of one clothed trestle table and two chairs.

#### FLOOR PLAN

The Symposium floor plan will be released closer to the event. Trade table allocation will be done in order of sponsorship priority and at the discretion of the Symposium Management Committee.

# Sponsorship and exhibition booking form

First name: Surna	ıme:					
Organisation:						
Position:						
Address:						
Suburb: State:	Country:					
Post Code: Phone Number:	Mobile number:					
Email address:						
Symposium Sponsorship Packages						
Platinum Sponsor \$20,000	Welcome Reception Sponsor \$4,000					
Gold Sponsor \$15,000	Satchel Sponsor \$3,000					
Delegate Supporter Sponsor \$12,000	Speaker Supporter Sponsor \$3,000					
Silver Sponsor \$10,000	Session Sponsor \$2,000					
Bronze Sponsor \$5,000	Exhibition Table \$2,000.00					
I/We agree to the terms and conditions set out in this Symposium Sponsorship and Exhibition Prospectus						
Signature:	Date:					
The Symposium Management Committee have the final authority to approve all sponsorship and trade application and reserve the right to change activities, topics and presenters where necessary.						
Upon receipt of your application form, your application will be considered by the Symposium Management Committee for final approval. Once approved you will be issued with a written letter of confirmation stating your sponsorship entitlements.						
Please return this form to:						

**Animal Health Australia** 

A: 95 Northbourne Ave, Turner, ACT 2617

E: symposium@animalhealthaustralia.com.au

T: 02 6232 5522

# Sponsorship and exhibition terms and conditions

These terms and conditions (T&Cs) constitute an agreement between you (the 'Sponsor or Exhibitor'), Animal Health Australia (ACN: 071 890 956), Invasive Species Council (ABN 27 101 522 829) and Centre for Invasive Species Solutions (ABN 33 114 965 276) in relation to sponsorship opportunities and/or use of trade display space at the Australian Biosecurity Symposium at the Crowne Plaza on Surfers Paradise (venue) in the Gold Coast, 11, 12 and 13 June 2019 (the Symposium). By signing the Sponsorship and Exhibition Booking Form you acknowledge that you accept these T&Cs.

#### **PAYMENT CONFIRMATION**

Please complete the Sponsorship and Exhibition Application Form and email to symposium@animalhealthaustralia.com. au. Upon receipt of your application form, your application will be considered by the Symposium Management Committee for final approval. Once approved you will be issued with a written letter of confirmation stating your sponsorship entitlements. A tax invoice will then be prepared and forwarded for your processing. All prices exclude GST - this will be added into the tax invoice. A deposit of 50% of the total amount payable will be required within 15 days of receiving the invoice and to secure your sponsorship package preference and/or exhibition space. The outstanding balance must be received no later than 31 March 2019. Please forward evidence of your public liability coverage to the Symposium organisers with the balance of monies owed no later than 31 March 2019. If not received, the Symposium organisers will charge the exhibitor an additional fee for this coverage.

#### **CONFERENCE WEBSITE**

The size and location of all logos included in conference collateral, on the Symposium website or Symposium signage will be at the discretion of the Symposium organisers and will reflect the level of commercial support given.

#### **EXHIBITION SPACE**

Sponsorship packages do not include exhibition space unless specifically listed. Sponsors wishing to purchase indoor exhibition space will need to do so via the *Sponsorship and Exhibition Application Form*.

#### **EXHIBITOR MANUAL**

An Exhibitor Manual outlining all technical aspects of exhibiting will be circulated no later than two months before the Symposium. It will include:

• Logistical details about the venue, final exhibition details and information.

- Details on contractor services available to exhibitors and order forms.
- Exhibitor display rules.

#### SITE ALLOCATION

Any sponsors wishing to purchase exhibition booth space will be given first preference in booth site selection.

#### **ADDITIONAL REQUIREMENTS**

Upon confirmation of your trade exhibition booth we will be in touch with you to discuss your booth/site requirements (furniture, AV equipment etc).

#### **CANCELLATION**

- 1. Requests for cancellations must be submitted in writing.
- 2. If cancellation is accepted, 50% of the contracted cost to exhibit will be retained.
- 3. If cancellation occurs within two (2) months of the commencement of the exhibition, 100% of the contracted cost to exhibit will be retained.
- 4. See the T&Cs for more information.

#### **REGISTRATIONS**

Sponsors/Exhibitors are not permitted to attend Symposium Sessions or Networking Functions unless the relevant tickets are offered as part of the particular Sponsorship or Exhibition package.

#### **DISCLAIMER**

The Symposium Management Committee have the final authority to approve all sponsorship and trade application and reserve the right to change activities, topics and presenters where necessary. "The organisers shall not be liable for any loss caused by the cancellation of the Symposium where such cancellation is due to Force Majeure. The term "Force Majeure" means any circumstance beyond the reasonable control of the organisers including but not limited to War, hostilities (whether war be declared or not), terrorism, aircraft hijacking, military operation, riot, civil war, rebellion, civil commotion or unrest, Acts or Regulations of government, refusal to grant visas, explosions, natural disasters, transport delays, transport difficulties and the insolvency of airline carriers. The organisers will use all reasonable efforts to conduct the Conference despite the intervention or occurrence of any such cause."